



Licensing Solutions Provider(**LSP**).

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NEXT – Networks Exchange Technology Company

We offer our customers customized programs that are designed to meet their business needs, Tailored to the size and purchasing preference of their organization.

NEXT established a Strong Managerial team in Business and Technology and qualified with Cisco and Microsoft certifications, so they can accomplish a long-term vision to drive the company business and marketing policy.

SAMI FARRAJ	President
MAHER FARRAJ	General Manager
Ahmad Abu-Qaoud	Projects manager
Firas Shehada	Sales manager
Nalbi Tahawokh	Technical Manager

- There are 32 technicians in the technical department.
- NEXT Co. has 5 programmers also it cooperates with leading programming companies.
- The company has 8 sales representatives.
- The total number of employees is 135 persons including the secretarial and the accounting departments.
- NEXT believes in investing in human resources as the way to run business efficiently and effectively for the benefit of customers.



Networks Exchange Technology Co. LTD.
A wholly owned subsidiary of FTC



Company vision and Mission

As part of Microsoft's Licensing Solutions Provider Program, NEXT recently joined a select list of partners in Jordan that have the ability to sell Enterprise Agreements of Microsoft solutions and technologies directly to large and medium enterprises. As LSP, we will now be able to sell and procure Microsoft licenses including Microsoft SELECT PLUS, Microsoft Enterprise, Enterprise Subscription Agreements and Microsoft SCHOOL, CAMPUS and EES Agreements programs.

This latest development will give Enterprise customers more choice in order to procure and manage their software assets in the form of an Enterprise Agreement with Microsoft. NEXT was awarded the LSP status for demonstrating its capability to add value to enterprise clients in terms of coverage, customer experience and Solutions expertise.

NEXT vision is To be the Trusted Advisor to our clients, helping them enhance business performance through innovative technology solutions. NEXT Mission is to become a market leader by consistently exceeding our Customer's expectations; providing them with best of Microsoft licensing solutions.

We will continually communicate with, and learn from our Customers, in order to improve our services. And, we will keep on top of today's and tomorrow's technology, no matter how fast it moves, to ensure our Customers always have the best solution available to them. We strive for operational excellence in all we do.

NEXT – Networks Exchange Technology Company

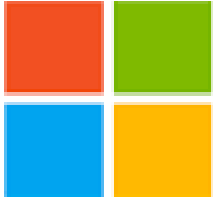


NEXT - Networks Exchange Technology Goals

Our goal at NEXT is to “ Make the internet accessible to every home”, Our Vision is to:

- * Provide Internet solutions and access to all Jordanians in all Sectors, especially in education. (E-learning)
- * Provide the Jordanian market with State of the Art Internet Technologies & Services.
- * Increase the Number of Jordanian Internet users by decreasing the Internet access costs, thus widening the Horizontal Internet Market helping users to obtain the utmost benefit from the Internet.
- * To achieve our targets and provide our customers with the best Internet services, we designed our network to be reliable and secure, so we support the network with the best technical equipment's available in the market.

For example: we selected our networking devices from Cisco, 3Com, Foundry and Cache Flow.



NEXT – Licensing Solutions Provider (LSP)

In 2013, NEXT has been appointed as Microsoft LSP . We offer our customers customized programs that are designed to meet their business needs, Tailored to the size and purchasing preference of their organization.

One of the many benefits of using NEXT for software licensing is the wealth of experience and expertise within the Software Licensing team, our specialists understand our customers needs and are always on hand to discuss in detail any new requirements that they may have.

All members of the team are highly trained and knowledgeable in all aspects of software licensing, as well as all associated product areas. The licensing team are experienced in dealing with many different parts or subsidiaries of large organizations, which has helped them gain a true understanding of the licensing issues that face Enterprise organizations in today's marketplace.

NEXT – Performance Recognition

Microsoft Partner

- Gold** Volume Licensing
- Gold** Software Asset Management
- Gold** Management and Virtualization



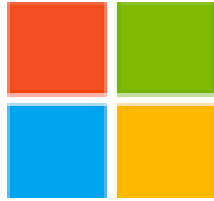
NEXT as a Microsoft Gold Partner

As a Microsoft Gold Partner we have built a rich understanding of Microsoft technology, renowned for our ability to deliver solutions across the entire product portfolio.

Licensing: through our dedicated practice, plus valuable services we have the ability to help you in getting the most from your software agreement. We know software licensing can be complex, which is why our licensing professionals are on hand to give you balanced advice on everything from product choice to agreement type.

SAM: reassuring asset management services to avoid over or under licensing and ensure on going compliance. Microsoft's Software Asset Management (SAM) program is designed to help customers better manage their Microsoft software investment. The objective of a SAM engagement is to manage and reduce unknown liability and avoid paying significant IT expenses for both over-licensed and under-licensed software. Software Asset Management team are ideally placed to help with the planning, support, and execution of such audits. We have extensive experience with all of the major vendors and will do our utmost to ensure that the whole process is as painless, non-disruptive and routine as possible. Furthermore, once the immediate threat has passed, we will work closely with your organization and advice on an on-going SAM strategy to ensure your organization's licensing estate is in the best shape possible.

Deployment: thanks to a comprehensive service portfolio we deliver across a range of Microsoft technologies
In today's global economy, many organizations have turned to software-powered communications solutions to help reduce their operational costs, increase employee productivity and gain competitive advantage. We can assist you with the deployment of an integrated secure and scalable unified communications solution, leveraging existing investments and the enhanced features and functionality in Lync Server 2010 and 2013. **Managed Services:** leave your Microsoft solution in the hands of our experts. NEXT are a specialist IT services and solutions provider that helps clients harness the power of technology to accelerate their business ambitions. We are experts in Microsoft collaboration, unified communications, systems management, software asset management.



NEXT as a Microsoft Gold Partner

Maintenance: impressive software support via our extensive team of experts

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NEXT - Networks Exchange Technology Services

Nationwide Internet Access

NEXT offers Total coverage throughout Jordan. We have built strong customer relationships from home users to corporate clients and government departments. These customers enjoy the full range of internet access services, and hosting services that NEXT has to offer.

Our Network:

NEXT designed and implemented a high-speed, reliable and secure network, powered with communication devices from Cisco, 3Com, Foundry and Cache Flow among other vendor's equipment, we also took into consideration the WAN availability to provide an "always-up" access to the internet.

Customer Service:

To ensure that our service levels remain high as we continue to grow, NEXT has implemented a number of support services. In particular, we operate an Online Live Support system so that our customers can interact with us online without disconnecting. If further assistance is required our friendly support team is only a phone call away 24/7.

Telecom Sector:

We provide a high quality service for Calling Card in Jordan under name farahtel.com , as we have a direct interconnect with Tier 1 operator all around the world to ensure quality and customer satisfaction .

Our Fast2fone.com reseller program was developed to allow resellers to market our VOIP service in a wide range of venues.

NEXT - Networks Exchange Technology Services

Our Wholesale Department is operating on a state of art network that is built based on 8 years of industry experience. This network enhances the ability of Our Wholesale Department to offer better service to its customers. Our Network Operations Center (NOC) is working on 3 shift rotations which enables us to provide 24/7 round the clock support. NOC can provide monitoring and troubleshooting for all customers and vendors that are located on different time zones around the world.

- Our Sales team is constantly looking for new routes that are attractive to customers as these routes are quality driven with best prices. Our Wholesale Department sales team always seeks out suppliers that have a direct route in hand with good quality. Our main focus is on Middle East, Africa and Asia. Suppliers always get the high profile traffic that they are looking for in their route in order to adjust their operation.

- Our 24/7 NOC is always in contact with our suppliers to ensure constant operations and any issues are immediately notified to customers. Our finance department manages the supplier and customer payments on time and this gives confidence to our suppliers, knowing that they will get their payment within the contract terms. The Finance department plays a key role in our Wholesale Department's success, as suppliers are willing to work with us based on good track record of payments. Our reputation in the industry is one of our main success factors.

- Our Monitoring and Reporting system is designed to catch problems instantly by our NOC; and calls are always released back to customer with proper disconnect code for route advance. Also the supplier is notified immediately in order to get the problem fixed, and a notification email is sent to customers and supplier for tracking purposes.





NEXT and Education

Statistics show that Jordan is a young country as 75% of the population is less than 30 years old, thus making the educational sector one of the most important sectors in Jordan. The Educational Sector will decide the Future of Jordan, by ensuring the quality of the educational and learning process. If successful, we can expect that we will have a bright future. To do its part, NEXT is providing strong processing power capabilities to the universities and other educational training centers in order to assist in educating its students and exposing them to the latest technologies in the world of the Internet.

NEXT is certified as Microsoft Authorized Education reseller and it is specially trained to sell Microsoft academic software licenses to educational users.

IT Academy (new complex)

Will be available by the end of 2013 to provide our clients and our Neighboring areas with the future ready technology skills they need.

NEXT will expand its expertise and associate Microsoft IT Academy to provide its' clients with:

Professional Trainings for IT pros, Developers, Business Decision Makers (BDM) and Information Workers (IW) based on their needs. Help clients in activating their SA benefits such as training vouchers, planning services so the End customers can see some of the benefits they got from their agreements. Furthermore, NEXT has developed a unique web community for Jordanian children www.kids.jo where every child can, play, listen to music, paint, draw, and design his or her own web page.



NEXT and Education

NEXT has developed www.jobclub-jo.com to serve both job seekers and employers through offering them a free comprehensive directory of CV's and Vacancies. Job seekers can use this website to build their CV's through options enable them to enable to either show or hide their personal information to maintain their privacy while employers can register with their companies names and search for potential candidates.

NEXT has cooperated with the Ministry of Education to publish the results of Tawjihi (high School) Examinations, Universities Admittance and the Comprehensive Examinations for community colleges on all our websites. This step was a great success and it caught the attention of Businessmen Magazine in its 15th edition, Oct. 1, 2003 as more than 4 million and 600 thousands users from Jordan and abroad logged in to the websites and more than 14000 results were sent in SMS form with no problems.

NEXT has developed a website for JUNet (Jordanian Universities Network) www.junet.edu.jo JUNet website is a powerful web-based application that simplifies management, and client support tasks by providing Universities with the ability to save the time, Boost Capacity, Maximize Productivity.

NEXT has developed a website for Islamic Scientific School www.iec.edu.jo and has issue a special card with suitable cost for its student incomes encouraging them to use the internet.

Education is the most powerful weapon which you can use to change the world.

Networks Exchange Technology Company (NEXT) services

Furthermore, NEXT has developed a unique web community for Jordanian children www.kids.jo where every child can, play, listen to music, paint, draw, and design his or her own web page. NEXT has developed www.jobsclub-jo.com to serve both job seekers and employers through offering them a free comprehensive directory of CV's and Vacancies. Job seekers can use this website to build their CV's through options enable them to enable to either show or hide their personal information to maintain their privacy while employers can register with their companies names and search for potential candidates.

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Moreover, NEXT has developed a website for the Islamic Scientific School and has issued a special card with suitable cost for its students incomes encouraging them to use the Internet.



NEXT & Office 365

In its never- ending quest to search for latest technologies and services, NEXT becomes online service advisor for office 365. Office 365 from NEXT is a set of messaging and collaboration software that includes business-class email, web conferencing, instant messaging, document storage and collaboration – all delivered as a bundled subscription service via the Microsoft Cloud and fully supported by NEXT. When you sign up, you get a financially backed SLA from Microsoft that guarantees a minimum of 99.9% application uptime. You also get access to an intuitive online administrator portal that makes it easy to provision and manage software for employees.

Office 365 from NEXT is ideal for your organization if:

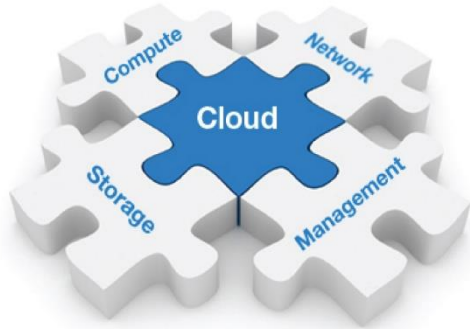
- Your email and office software is more than five years old or nearing its end of life.
- Your business is growing fast and you have plans for multiple locations, mergers or acquisitions.
- Your users need more collaboration tools.
- You are currently using a hosted or web-based email solution.

When you host your office software in the cloud, you give your employees access to the programs and tools they need to collaborate from anywhere, using a computer or most mobile devices.

End-to-end support and application performance, with Office 365 from NEXT, you get:

A single bill from NEXT for your Office 365 services bundled with Internet and professional services, 24/7 help desk.

Access to optional bandwidth upgrades that ensure maximum application performance when accessed over NEXT Internet.



NEXT – Cloud services

NEXT Services - Cloud

Year 2011, NEXT proudly announced that it added Cloud Services.

For Residential Service :

Cloud-Based Services: Security and Parental-Controls

For Mobile Service :

Family-Friendly Wireless Smartphone Web Surfing with roaming services

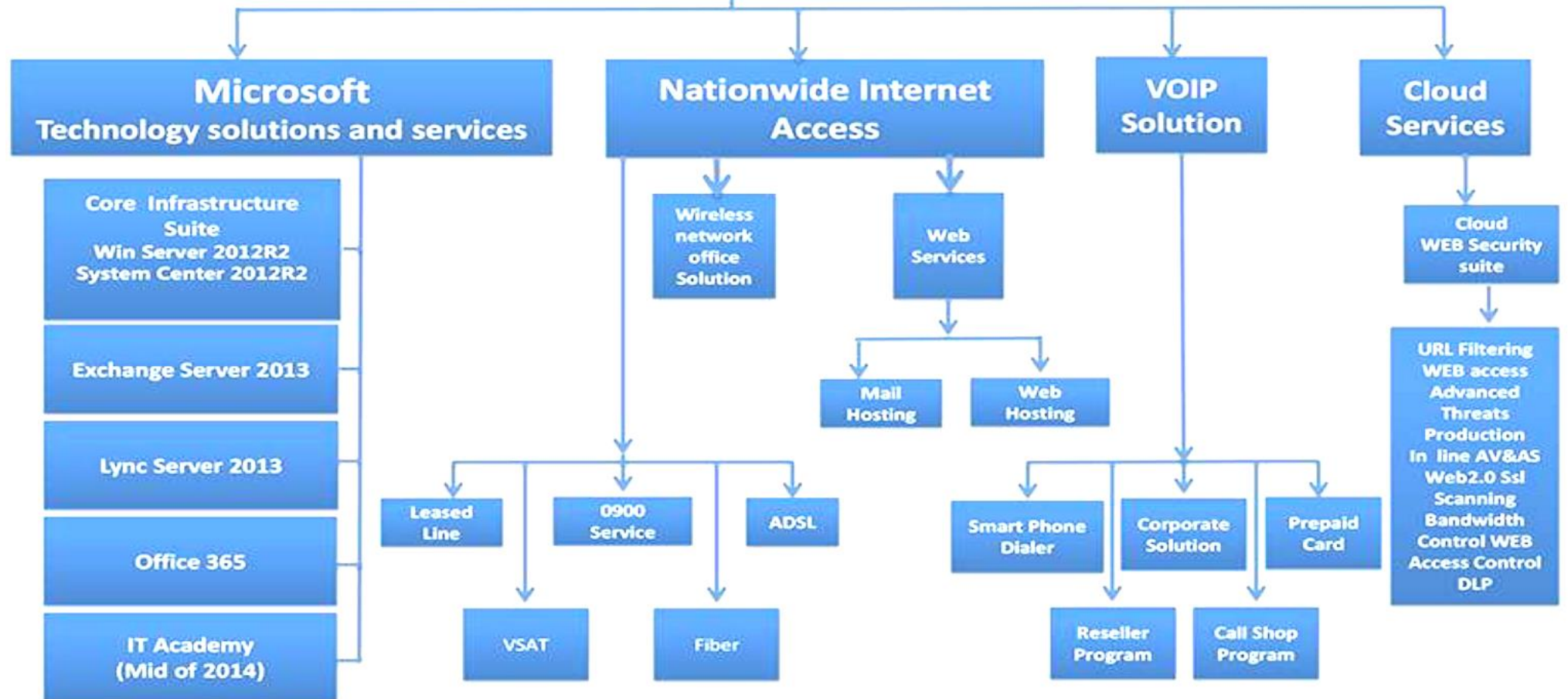
For Corporate Services:

Cloud Based Services Including Security, Email and Web Control, and Data Loss Prevention, on any device, anywhere in the world without any hardware, software or client agent with roaming services. Our mission is to serve and provide for our community by maintaining a technology that guarantee assistance and simplifies our customers daily life, and at the same time adding a touch of technology to their lives .



Licensing Solutions Provider (LSP)

NEXT SERVICES





FTC Group

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***We Think Globally . . .
Act Locally . . .***

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www.farah.jo

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